

The thorny issue of managing ESG data

Given the lack of standardised metrics and ratings, it is important for investment managers to first identify the purpose for which their data will be used. **By Kok Kah Fai**

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WITH demand higher than ever for Environmental, Social and Governance (ESG) products, investment managers are competing at a fierce pace both to innovate with new products and to integrate ESG screening into existing funds. And ESG data can deliver important insights into risks and potential of investment opportunities, and will therefore continue to evolve as an integral component of the investment decision framework.

Within the framework, the first requirement for investment managers is to identify their ESG data use cases. Will the data be used to profile risk, for example, or identify alpha? Or will the data help drive environmental engagement and stewardship with corporates? Clarity is important because each purpose requires its own approach to data analysis and impact output.

The challenges of ESG data management

Next comes the thorny issue of managing ESG content. Without sufficient planning, investment managers risk being blindsided by subsequent operational support requirements. There is a need to manage raw ESG data, which brings with it challenges around content and the interpretation of the data.

Perhaps the most pressing challenge is the lack of standardisation of E, S, and G factors, and the wide variances in ESG metrics between industries and markets.

ESG data is an extremely varied dataset, with leading providers covering various aspects, such as ratings, self-disclosed ESG-related information and subjective assessments. Firms need to be able to collate and map ESG data across their comprehensive investible issuer and securities universe. Doing so provides the broadest possible view when firms implement and monitor portfolio decisions, in part because

ample, a holding in a solar energy company may be far less green than it appears if that company is owned by an oil producer.

But even for the more "straightforward" ESG ratings, it has been well demonstrated that given the lack of standardised metrics and ratings, methodology divergence can result in a single security being rated very differently according to each data provider. Sourcing the appropriate ratings, or even an optimal combination of datasets from different ESG specialists for the maintenance of internal ESG ratings, reflective of institutional ESG philosophy, can be a lengthy and time-consuming process.

Specific considerations

Sourcing/acquisition: From the outset, firms need to understand and compare the different data elements available from providers. These could be as "simple" as ESG ratings, specific carbon related data, or even fundamental data.

It is essential to source relevant datasets from leading providers, as well as to set up necessary trials to understand and compare the quality of the data. To execute this properly, it's necessary to staff an expert team with sufficient resources. This sourcing/acquisition phase is always "live" given the inevitably dynamic set of business requirements – it's therefore necessary to consider this as a "business-as-usual" process.

Cross-referencing: A huge field of material is being harvested by a wide range of providers, many with insights into specific company types, sectors, environments and social or political trends. Each provider might present the data in its own unique way. The result is that institutions are faced with a mountain of non-harmonised data. Attempting the necessary analysis is hampered by a lack of mapping or cross-referencing across data sets via LEI (Legal Entity

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the ability to compare data sets, look for patterns or create rule-based hierarchies. This consideration needs to be thought through carefully upfront.

Agility: ESG data selection is driven by business requirements, which are fundamentally dynamic and, more often than not, urgent. To be able to make timely ESG decisions, data operations must be set up to minimise bottlenecks. A solution, by definition, must be able to accommodate rapid mapping, enrichment and scoring across the institution's specified multiverse of interest. It is also important that firms are able to adapt their strategy and product to meet client demands, and that the data management model can support this flexibility.

Platform: Firms should adopt a platform-based approach to ESG data management in order to enable more effective quality assurance, customisation, aggregation and downstream "fit-for-purpose" formatting. Increasingly, the data should also be made available via APIs such as Python, MatLab and R or through customised feed formats, so that it's easy to integrate in ad-hoc processes.

Compliance: When designing a data management model for ESG, firms also need to consider best execution requirements, as well as how to ensure compliance with emerging regulations such as the EU's Sustainable Finance Disclosure Regulation (SFDR). Sourcing, mapping and validating high-quality data are once again essential considerations.

Deployment options

ESG data needs to be managed better moving forward, avoiding the current pervasive practice of maintaining disjointed sets of ESG data, with different entities and securities identifiers. It should be clear now that ESG data management does not "just happen". This challenge should be addressed holistically, and properly thought through – especially at this stage, where there are minimum legacy issues.

Possible solutions range from building an in-house capability to going on to a fully managed data service. There is also a middle ground, in which in-house experts govern processes, while operations are managed by strategic partners. These external data management specialists can minimise the implementation risk through a combination of scalable platform established access to multiple ESG data sources, in-house ESG data experts as well as operational processes to enable accelerated time to market.

It is reasonable to expect that ESG data sets will continue to grow in complexity, with potentially more data sources, available in multiple formats, as well as driven by evolving business requirements. Evolving practices around self-indexing and the emergence of ESG-focused securities services will add further complexity. If and only if an institution is fully prepared with a well thought out and scalable approach to handling ESG data, will it be able to minimise any potential issues in its future growth.

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