

SUMMARY OF CONTENT REQUIREMENTS (INFORMATION TO BE PRESENTED IN PRESCRIBED GENERAL HEADINGS)

Product	ABS and Structured Notes	Equity securities: (i) Ordinary shares (ii) Units in REITs (iii) Units in BTs	Hybrid instruments: (i) Perpetual securities (ii) Convertible bonds (iii) Preference shares	Debt Securities	Seasoned Bonds and Exempt Bonds	CIS, excl. REITs	ILP sub-funds	ILP
Prescribed content	<ul style="list-style-type: none"> • Introductory statement • What are the characteristics of the [product]? • Who is this [product] suitable for? • How risky and complex are [products] in general? 							<ul style="list-style-type: none"> • Important questions to ask a financial adviser before you purchase the product. • What is an ILP
	<ul style="list-style-type: none"> • Information on the issuer and guarantor • Specific information on the [product] 	<ul style="list-style-type: none"> • Information on the issuer, issue manager and underwriter • Specific information on the [product] 	<ul style="list-style-type: none"> • Information on the issuer and guarantor • Specific information on the [product] 	-	<ul style="list-style-type: none"> • Key features of the ILP sub-fund 	<ul style="list-style-type: none"> • What are the key features and risks of this product? 		
	<ul style="list-style-type: none"> • What [is the order of payment / are the possible outcomes]? • How will the issuer generate revenue to pay me the interest and principal? • What is the summary of the underlying assets? • What are the key risks of investing in the bonds? • What happens if the issuer cannot pay the interest or principal due? • Who are the parties involved in this [product]? • How do I exit the [product]? • What are the fees and charges on this investment? • Contact information • Glossary 	<ul style="list-style-type: none"> • Key interested persons • Who are you investing with? • How will your money be used? • What are the issuer's key earnings figures? • What are the issuer's business strategies and future plans? • What is the asset and revenue profile of the issuer? * • What are the issuer's financial ratios? • What are the key risks of investing in the shares? • What dividends/ distributions can I expect? • What are the fees payable? • Contact information • Glossary <p style="text-align: center;"><i>* Applicable only for offers made with a prospectus</i></p>	<ul style="list-style-type: none"> • Who are you investing with? • How will your money be used? • What are the issuer's key earnings figures? • What is the asset and revenue profile of the issuer? * • What are the guarantor's key earnings figures? • What is the asset and revenue profile of the guarantor? * • When will the issuer redeem the [product]? • What happens if the issuer defaults? • What are the key risks of investing in [product]? • How do I exit the [product]? • What are the issuer's financial ratios? • What are the guarantor's financial ratios? • Contact information • Glossary <p style="text-align: center;"><i>* Applicable only for offers made with a prospectus</i></p>		<ul style="list-style-type: none"> • What is the investment strategy of the product? • What are the fees payable? • What are the risks of this investment? • Who are you investing with? • How do I monitor the price and valuation of this investment? • Contact information • Glossary 	<ul style="list-style-type: none"> • What is the investment strategy of the ILP sub-fund? • What are the fees payable? • What are the key risks of investing in an ILP sub-fund? • Who are you investing with? • How do I monitor the price and valuation of this ILP Sub-Fund? • How do I exit the ILP sub-fund? • Glossary 		

